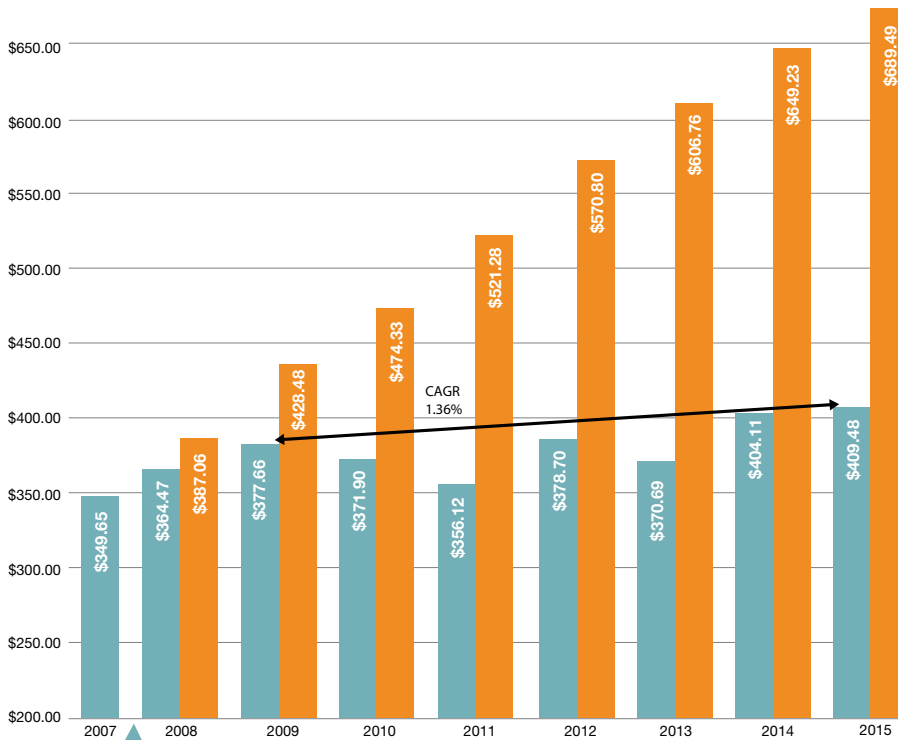


Allegiant Engagement Model

CASE STUDY



“If you were to tell me that we would be saving 6 million dollars, I would not have believed you... Now I am a believer.”

-C. W., Vice President-Finance
3,000 member group client

■ TOTAL ACTUAL PMPM:
Allegiant Integrated Risk Management Strategy 2007-15

■ TOTAL PMPM ASSUMING NATIONAL TREND:
Traditional Benefit Consulting (Shopping)

Grandfathered health plan until 2014

Allegiant
ENGAGEMENT BEGINS

ALLEGIANT ENGAGEMENT MODEL

This remarkable success story starts with a company that was willing to adopt a strategy to improve the health of their employees and truly **change their culture**.

This strategy includes:

- Committed Executive Leadership
- Risk Management Coaching
- Consistent Engagement of 80% or More
- Strategic Incentive Design
- Effective Data Aggregation
- Consistent Core Programming
- Data Analysis (Claims, HRA and Biometrics)
- Benefit Plan Design
- Personalized Wellness Portal

AllegiantSM

Accountable Care Solutions

Allegiant.net

WORKER'S COMP CLAIMS EXPERIENCE (incurred cost)

2008	\$1,326,000
2009	\$1,178,000
2010	\$680,000
2011	\$907,000
2012	\$793,000
2013	\$1,114,000
2014*	\$584,000
2015	\$702,000

*Converted from a 12/31 year-end to a 6/30 year-end.

Call us to learn more (410) 819-0663 x2